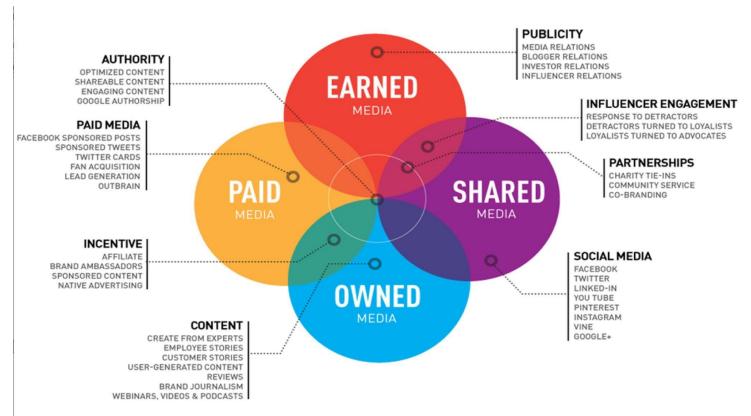
# Hands-on Tools for Social Media Engagement

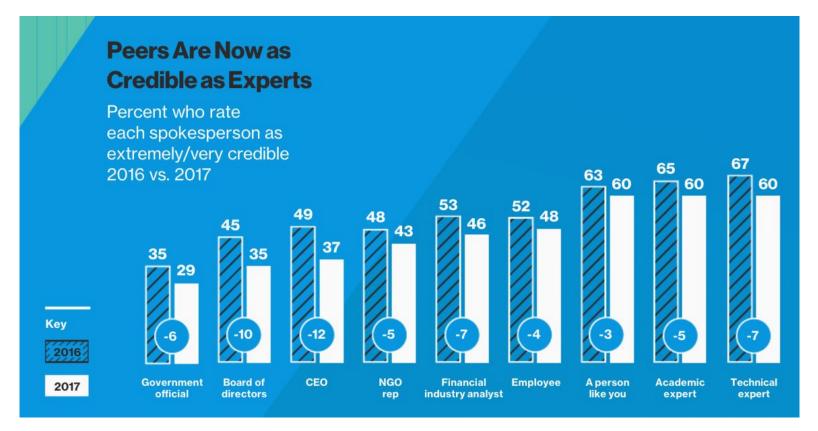
Jean Kelso Sandlin, EdD Professor, Communication California Lutheran University



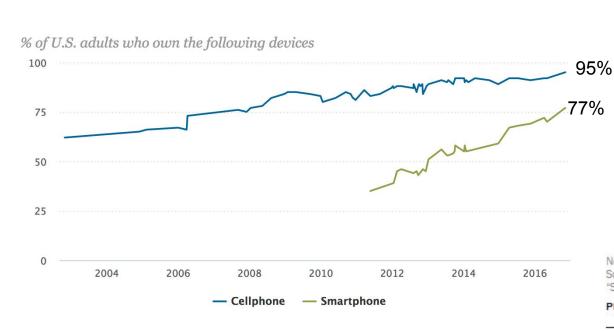
### Trend #1: Convergence of Media



### Trend #2: Declining Trust & Desire for Transparency

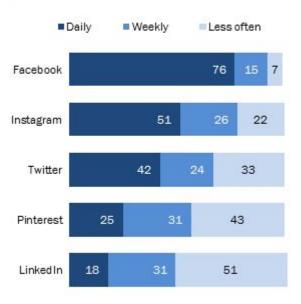


## Trend #2: Mobile Friendly & "Friendly" Influencers



## Three-quarters of Facebook users and half of Instagram users use each site daily

Among the users of each social networking site, % who use these sites ...



Note: Do not know/refused responses not shown. Source: Survey conducted March 7-April 4, 2016.

"Social Media Update 2016"

#### PEW RESEARCH CENTER

## Why is social media engagement important to nonprofit organizations?

- Engages publics where they are (online and mobile) and when they are available (24/7 platforms)
- Position organization as credible and a valuable resource
- Media use social media for story ideas and experts
- Increases digital traffic and sharing
- Boosts and rewards partnerships
- Provides social recognition for involvement
- Adds to your organization's capacity for awareness, recruitment, education and fosters community building





## Idea: RPIE (research, planning, implement, evaluate)

Create a social media strategy.



#### **Resources**

Hootsuite
Cision
Google Analytics

### **Mhh**s

- Defines role of social media for your organization
- Develops benchmarks to measure progress value.
- Aligns goals with actions



Hands-on Tools for Social Media Engagement

### Idea: RPIE (research, planning, implement, evaluate)

#### **RESEARCH**

- Define problem or opportunity.
- ☐ Define public(s)
- Explore publics social media habits and influencers
  - Assess organization's social media history, platforms, engagement, themes, & effectiveness

#### **EVALUATION**

- Measure against KPIs
- Share what you learned.
- Update based on what you've learned.



- Align goals and objectives with publics interests, wants, needs and habits
- ☐ Go where publics gather
- Develop partnerships & engage entire organization.
- ☐ Link physical to digital
- ☐ Make it easy to participate
- ☐ Consistency in theme, tone (voice & aesthetic)
  - Set KPIs (key performance indicators)

#### **IMPLEMENTATION**

- ☐ Calendar, assign, schedule & respond
- Use hashtags
- Use partnerships and affinity groups
- □ Remain flexible



## Idea: Infographic or visual

Create an infographic from your existing statistics or public record statistics.



### **Mhh**s

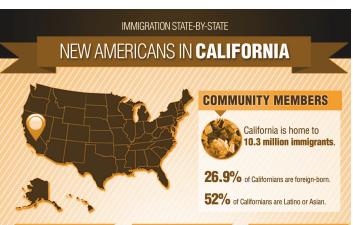
- Quick Glance-friendly
- Complex made easy
- 3X more likely to be shared on social media
- Positions your organization as the expert



## Infographic Sample & Tools

<u>Piktochart.com</u> <u>Canva.com</u> <u>Infogram</u>

For inspiration, I suggest informationisbeautiful.net



#### ENTREPRENEURS

**36.6%** of all business owners in California are foreign-born.

#### **\$34.3 BILLION**

in total net business income generated by immigrant businesses in California

#### **VOTERS**

48.6% of immigrants in California are naturalized U.S. Citizens and are potential voters.

#### **PARENTS**

**90.4%** of children with immigrant parents in California are U.S. Citizens.

**81%** of children with immigrant parents in California are considered English proficient.

#### **ECONOMIC CONTRIBUTORS**

- Latinos and Asians in California have purchasing power of \$570.3 BILLION.
- Undocumented immigrants pay \$2.2 BILLION in California state and local taxes.
- California would lose \$301.6 BILLION in economic activity and approximately 3.6 MILLION JOBS if all undocumented immigrants were removed.





## Infographic Sample & Tools

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## Idea: Short Videos or animations

Create short videos from your existing photos or phone videos. (No more than 1 min. 40 sec)



### **Mhy**s

- Compelling
- Visuals are easy to process
- More likely to be shared



### Samples & Tools

**Animoto** 

Adobe Spark

**Powtoon** 

**Giphy** 

Screencast-O-Matic

**Pexels** 





## Idea: Quickly Curate Stories Relevant to Your Cause

Communicate relevant information from other sources related to your organization's mission.



### Mhàs

- "Sift" stories according to what is relevant to your audience
- Positions you as tuned-in expert
- Easy to share
- ☐ Faster than creating your own content

## Curation Samples & Tools

Philanthropy
Philanthropy

926 views

Google Alerts

**Storify** 

Paper.li

<u>Pinterest</u>

## 2017 Resolutions for the Nonprofit World

Share



3 months ago





# Idea: Create Interactive Online Experiences/Story Mapping



### Mhàs

- Greater engagement
- Complex made easy
- Storytelling with geographic or chronologic information



### Samples and Tools

Storymap

**Timeline** 

Google's Fusion Tables and **Mapping** 





The Washington Post

How the Islamic State is Carving out a **New Country** 





## Idea: Stream Live Events

Broadcast live events - interviews with experts, meetings with congress, etc.

\*seek permission and promote



### **Mhy**s

- Scarcity
- ☐ Foster Donor & Volunteer "Specialness"
- Excitement of "live" event
- Positions organization as having "access."



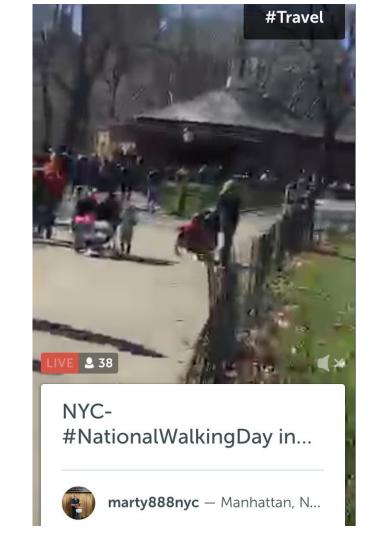
## Stream Live Samples & Tools

Facebook Live

YouTube Live

<u>Periscope</u>

<u>Instagram</u>



## When considering social media, remember...

Right Place (what platform, where are your publics, what do they do on each platform?)

Right Time (consider length of video vs. photo vs. engagement)

Right Tone (match the platform, the trends, the public's disposition and be aware of current events)

Measure results, repeat.



#### More Resources

Nielsen Social Media Report

<u>PR ROI e-book</u> (ROI = return on investment - in other words, it gives ideas on how to measure PR outcomes)

2017 Global Comms Report (via Cision)

Pew Research Center on Social Media

Pew Research Center on Social Networks

Social Media Stats via Hootsuite

#### **Facebook**

<u>Facebook Trends</u>
<u>Zephoria's Report on Facebook Trends</u>
<u>SocialBaker's Report on Facebook</u>

#### **Twitter**

<u>Useage provided by Twitter</u> <u>Social Baker's Report on Twitter:</u> <u>Zephoria's Report on Twitter</u>

